

## Payer and Provider Impact

We are committed to ensuring our clients are set up for success with a 95% client retention rate. Our clients experience significant ROI<sup>2</sup> as well as:



### Denial Management

- Proactive reduction of concurrent denials
- Appropriate downgrades
- Predictive appeals and overturns



### Appropriate Patient Statusing

- Right-size observation rate
- Status compliance
- Appropriate inpatient only capture



### Payer/Provider Collaboration

- Increased efficiencies
- Reduced friction and abrasion



### Clinician and PA Efficiency

- Right case at the right time
- Caseload prioritization
- Efficient concurrent case review
- Overall P2P volume reduction
- Quicker status determinations



### LOS Management

- Discharge readiness predictions
- LOS segmentation
- Revenue Integrity Optimization
- Reduce revenue leakage
- Ensure appropriate reimbursement

# Xsolis: Creating A More Efficient Healthcare System



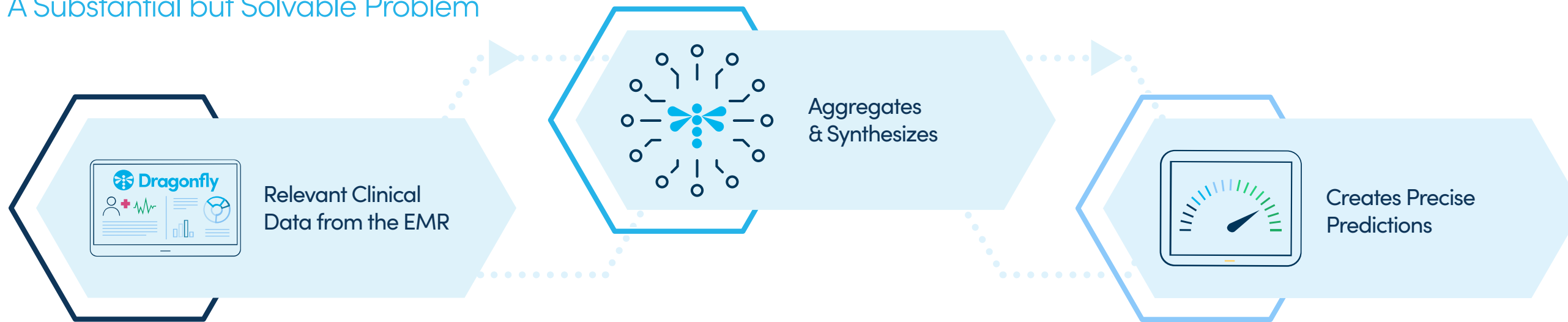
Working to create a  
frictionless healthcare  
system for payers and  
providers

<sup>2</sup> Legal Disclaimer: ROI projections are estimates based on similar system information and averages over the first 2 years of utilization. Such ROI projections do not guarantee future results. Actual ROI will vary based on various conditions and factors for each customer, including, but not limited to, client baseline information, best practice utilization of the products, etc.

If you're interested in learning more about how Xsolis helps payers and providers improve collaboration, increase efficiencies, and achieve optimal outcomes, visit [www.xsolis.com](http://www.xsolis.com).

# Xsolis: Creating A More Efficient Healthcare System

## A Substantial but Solvable Problem



Every year, \$4 trillion is spent on the delivery of healthcare annually in the United States and of that \$1 trillion is spent on administrative tasks. An estimated \$265 billion could be saved without compromising the quality of or access to care by implementing about 30 interventions within the next three years<sup>1</sup>. There are specific barriers and challenges associated with utilization review processes, length of stay management, and the friction between payers and providers.

### How Does Xsolis Solve These Challenges?

To solve these issues, Xsolis harnesses the power of data and artificial intelligence (AI), and develops solutions to empower efficient workflows, helping payers and providers achieve optimal outcomes.

### The Power of the Xsolis AI

Our AI platform, Dragonfly, synthesizes relevant clinical and financial data from the EMR to build a patient's clinical profile at the first point of encounter. Through the power of machine learning, Xsolis' AI continuously evaluates the patient's profile against a vast database of situationally relevant cases. Our AI identifies clinical patterns and generates highly precise predictive analytics that help determine the most appropriate level of care.

One output of our AI technology is the Xsolis Care Level Score™ (CLS™), which provides an objective view of medical necessity. The CLS ranges from 0-157, is automatically generated for each patient, and is updated in real-time as additional information becomes available in the EMR. Xsolis' AI can also render predictive analytics based

on the latest data for length of stay management, discharge planning, and process automation.

### Dragonfly: Purpose-Built Workflow Solutions, Services & Analytics Offerings

The Xsolis platform includes purpose-built workflow solutions for providers, payers, and ACOs, taking staff productivity and provider-payer collaboration to new heights.

#### FOR PROVIDERS

- **Dragonfly Utilize:** AI-driven predictions and workflow to predict appropriate level of care and manage concurrent authorizations
- **Dragonfly Advise:** Physician workflow support to help determine status, document the appropriate level of care, and facilitate peer-to-peer conversations

- **Dragonfly Navigate:** Analytics and reporting to manage length-of-stay and predict discharge readiness

#### PROFESSIONAL SERVICES

- **Xsolis Physician Services:** Allows providers to supplement staff coverage or work in a fully outsourced model in partnership with Xsolis' team of leading Physician Advisors
- **Xsolis Denial Services:** Helps providers recover lost revenue by leveraging our recovery/clinical documentation specialists to navigate appeal channels and work with payer partners

#### FOR PAYERS

- **Dragonfly Align:** Shared data and framework along with analytics for automated case reviews between payers and providers

#### FOR ACOS

- **Dragonfly Notify:** Enables ACOs with notification and proactive collaboration capabilities on their shared patient population from presentation to discharge

#### ANALYTICS AND REPORTING

- **Dragonfly Navigate AI:** Predictive analytics and dashboards that enable a proactive, approach to discharge planning and length of stay (LOS) management by predicting discharge readiness and disposition
- **Revenue Integrity Insights:** Provides analytics, AI-powered dashboards, and reporting to combat complex revenue leakage and ensure appropriate reimbursement

10+

Years of AI and machine learning experience 2.5+ billion predictions

>200M

The full scope of clinical data on nearly a quarter of a billion unique encounters and >200 million inpatient encounters

350+

Working with 350+ hospitals and health systems

385+

Connections with 385+ payers across 16 health plans

84

Medical and data professionals on staff, including 40 nurses, 30 physicians, and 14 data scientists