



# Group Buys overview

## Q3 2024

July 1 – September 30, 2024

**vizient.**<sup>®</sup>

# What are Group Buys?

Vizient Group Buys offer members limited-time opportunities to realize **incremental savings** and **enhanced contract value** on selected products and services from Vizient contracts.

They are a valuable tool to help members **manage supply spend** – with no enrollment or commitment required.

# Scale drives value

When member purchase volume is combined through Group Buys, Vizient can negotiate not only price savings but also significant value-added benefits – many of which cannot be locally negotiated.

## Multiple paths to value

- Better starting-point price
- Incremental member returns
- Additional nonprice value

**Service  
discounts**

**Flexible  
delivery dates**

**Free  
shipping**

**Free  
installation**

**Extended  
warranties**

**Biomed  
training**

**Special  
financing**

**Upgrade  
value**

# Q3 2024 Group Buy opportunities

# Q3 at a glance

<b>Effective dates:</b>	<b>July 1 – September 30, 2024</b>
<b>Number of categories:</b>	<b>38</b>
<b>Number of suppliers:</b>	<b>25</b>
<b>Categories represent:</b>	<b>Diagnostic imaging, capital equipment, construction, medical, food, laboratory, pharmacy</b>

## Category highlights

- Advanced Sterilization products low temp sterilizers
- Belimed cleaning and decontamination
- bioMerieux core biology
- GE anesthesia
- GE patient monitoring
- Storage Systems Unlimited carts
- Verathon bladder scanners
- Vyair ventilators

# Q3 Featured Supplier: Siemens Healthineers

Siemens offers up to 28% off contract pricing in 9 capital and imaging categories during Q3 2024.

- Cardiovascular imaging systems (XR0705)
- C-arms (XR0945)
- CT scanner systems and mobile CT scanners (XR0676)
- General radiography fluoroscopy and urology (XR0722)
- Hemodynamic and electrophysiology monitors (XR0594)
- Mammography equipment (XR0654)
- MRI systems (XR0885)
- Ultrasound systems (XR0926)
- Molecular Imaging (XR0896)

Also available are payment options, service discounts, software upgrades, trade-in allowances, multi-unit discounts, extended warranty and other added value. Refer to the [Group Buys page](#) on [vizientinc.com](http://vizientinc.com) for details. Contact the supplier's national account manager to request a proposal.

# Additional Q3 Group Buys

## Value highlights include:

Save up to 15% off contract on the **Siemens** Benchtop Blood Gas System

Save up to \$125K off contract price on **ASP** STERRAD sterilizers (CE3101)

Save up to 10% off contracted pricing on **bioMerieux** Core Biology Product

**Belimed** offers up to 5% off contract price on select products (CE7596)

Save up to 4% off current tier on select **GE** CARESCAPE and ApesPRO products (CE7633)

Save up to 5% off current tier on select **GE** anesthesia equipment (CE7152)

- bioMerieux core biology (LB0913)
- Cardinal Health laboratory centrifuges (DL0131)
- Hisun pharmaceuticals (RX4530)
- Mindray ultrasound (XR0923)
- Storage Systems shelving and storage (CE7535)
- Terumo safety needles & syringes (MS7865)
- Verathon bladder scanners (XR0929)
- Vyaire ventilators (CE7298)

# Q3 Food Group Buys

Order up success with savings in **16** food and foodservice categories during Q3.

- Bel Brands cheese (FX0013)
- Custom Culinary liquid concentrates (FD1430)
- Edward Don & Co fuel (FD3027)
- Dannon refrigerated yogurt (FD1730)
- Dannon greek yogurt (FD2190)
- Kellogg's chips (FD3482)
- Kodiak pantry foods (FX0024)
- Ocean Spray fruit (FX0010)
- Pinnacle pantry foods (FD3110)
- Sysco Supplies on the Fly foodservice (FD9142)
- Sysco Dairy – Ice Cream (FD9069)
- TC Heartland sugar – Splenda (FD3273)
- US Foods frozen bread (FD3572)
- US Foods cooked beef (FD3774)
- US Foods ice cream(FD9023)
- US Foods pantry food (FD9031)



# Let's work together



# vizient®

[groupbuy@vizientinc.com](mailto:groupbuy@vizientinc.com)

This information is proprietary and highly confidential. Any unauthorized dissemination, distribution or copying is strictly prohibited. Any violation of this prohibition may be subject to penalties and recourse under the law. Copyright 2024 Vizient, Inc. All rights reserved.